



**PANNAAGE**  
SOLUTION SDN BHD

PANNAAGE  
GST COMPLIANT  
SOLUTION

dynamic

fast

global



Simplify **PROCESS**  
Simplify **BUSINESS**

简化  
流程  
简化  
业务

**PANNA XERM**.Trade

**SIMPLE** and **POWERFUL**  
web-based solution to  
increase your sales coverage,  
accelerate order fulfillment and  
improve your supply chain management.

*The common challenges to a trading industry have covered a few aspects: the way to increase sales coverage, track inventory movement, manage credit control and speed-up the order fulfillment. These few areas are critical to bring significant impact towards customer satisfaction and cash flow of a company.*

*In this fast changing and highly competitive environment, business needs to response fast to the market demands. Thus, real-time visibility of your sales, inventory and finance position provides a meaningful information to support your business decisions and ensures the business is always staying competitive. These are the key elements not only to sustain the business and to help in accelerating your business growth.*

*Panna XERM Trade is a solution which can help you to address these critical business needs and capable of streamline and integrate your operations to be ahead in the competition profitably.*

**PANNA XERM** Trade comes with 5 modules which are Sales, Purchase, Inventory, Finance, built on top of a Core base.

## Modules

### Sales

- Customer
- Quotation
- Promotion
- Sales BOM
- Sales Order
- Shipment
- Billing & Shipping
- Sales Return
- Reports

### Purchase

- Vendor
- Purchase Requisition
- Purchase Order
- Receiving
- Purchase Return
- Incoming QC
- Reports

### Item & Inventory

- Item & Pricing
- Check Stock Status
- Stock Requisition
- Stock Transfer
- Stock Adjustment
- Physical Count
- Reports

### Finance

- General Ledger
- Receivables
- Payables
- Payment
- Receipt
- Bank Reconciliation
- Journal
- Budgeting
- Fixed Asset
- Financial Statement
- Reports

### Core

- System Setup
- User & Role
- Approval Route
- Email Notification
- Audit Trails
- Dashboard
- Shortcut-link

## Why Choose PANNA XERM?

### Future-proof Technology



Lower investment cost & risk.



### Security

Secured environment ensures high protection on your data and property.



### Multi-business Function

Simple, flexible and cost-effective.



### Productivity & Efficiency

Do more with less, shorten business process cycle time.



### Integration & Automation

Minimize human mistake, maximize quality output.



### Eco-friendly

Timely and accurate business data, paperless environment for cost saving.



### Informative

Provide better customer service and accelerate decision making.

## Key Technologies





# 01 Sales

- Support multiple price tiers.
- Price, credit limit and credit terms control.
- Quick access to last selling price history.
- Support line item discount & total discount.
- Auto-insert free items if fulfill promotion terms & conditions.
- Support product bundling.
- Support progressive billing by multiple stages.
- Auto-generate replacement SO or credit note for sales return.
- Support partial shipment.
- Auto-calculate no. of product packing and total weight.
- Easy to convert multiple SO into single invoice and delivery order (DO).
- Real-time integrate with Inventory and Finance module.
- Support tax configuration such as sales tax, GST etc.
- Easy to monitor sales backlog.

# 02 Purchase

- Support multiple vendor pricing.
- Support minimum order quantity control (MOQ).
- Budget control by department and by budget category.
- Easily convert SO to Purchase Requisition.
- Support MRP run based on reorder level and quantity.
- Quick access to last purchase price history.
- Support purchase unit of measurement (UOM) different with stock UOM.
- Support payment in advance.
- Support partial purchase receipt.
- Support Incoming QC.
- Real-time integrate with Inventory and Finance module.
- Support electronic approval workflow.
- Easy to monitor purchase backlog.

## Module Highlights

**PANAXERM DEMO VERSION** User: Demo Admin Today: Thursday 23/05/13 00:49 PM

Main Administration Contact Item & Inventory Sales Purchasing Manufacturing Logistic Finance Reporting Legend

**MAINTAIN SALES ORDER BY STATUS** \* Required Information

SALES ORDER STATUS							
DRAFTED	PENDING FOR APPROVAL	OPENED	REJECTED	CHANGE REQUEST	CANCELLED	CLOSED	
1	0	42	0	0	1171	10727	

Cancel

**Maintain Sales Order**

**LIST OF SALES ORDER** \* Required Information

PDF Template: <select> Show the Sales BOM list after item description

Export to PDF: <select> Export to Excel: <select> Export to Word: <select> Export to PDF: <select> Export to Excel: <select> Export to Word: <select>

Record 1 to 42 of 42

CUSTOMER	ACCOUNT CODE	SO NO	SO DATE	PO NO	PO DATE	SERVED BY	PAYMENT TERM	D SHI
1.A M-S/O	3250/AM0001	SO/13/0005015-05-2013	29999		15-05-2013	DEMO 5		
1249.Armat S/O	3250/ARTNATRD003	SO/13/0005014-05-2013	39991		14-05-2013	DEMO 5		
143.GSB S/O	3250/GSIB001	SO/13/0005013-02-2013	39877		13-02-2013	DEMO 5		
310.Techne S/O	3250/TECHNGROUP003	SO/13/0005013-02-2013	390900		13-02-2013	DEMO 5		

**List of Sales Order**

**ITEMS PENDING FOR BILLING** \* Required Information

Customer: 481.Steels SO No: <type to list> PO No: <type to list>

Search Result

Invoice Type	TAX	SO NO	PO NO	DEL DATE	QTY	UNIT	DESC	AMOUNT	SHIP TO	INSTR	SN	ST
45 Days	DEMO	SO/13/0005015-05-2013	29999	15-05-2013	8.00	PC	428.94	0.3,415.52	Sham	N	4	2
45 Days	DEMO	SO/13/0005014-05-2013	39991	14-05-2013	7.00	PC	428.94	0.2,988.58	Sham	N	4	2
45 Days	DEMO	SO/13/0005013-02-2013	39877	13-02-2013	18.00	PC	11.40	0.206.92	Sham	N	6,342	2

**Sales - Create Invoice**

**SALES ANALYSIS FROM 01-07-2012 TO 30-09-2012 BY CUSTOMER BY ITEM**

ITEM CODE	DESCRIPTION	UOM	07/2012 AMOUNT (MYR)	08/2012 AMOUNT (MYR)	09/2012 AMOUNT (MYR)	TOTAL AMOUNT (MYR)
1002.Sing F	1002.Sing F S/B	MYR	358.00	0.00	0.00	358.00
1003.L4996	1003.L4996	PC	196.30	0.00	0.00	196.30
1003.L11892	1003.L11892	PC	283.48	0.00	0.00	283.48
1003.L22172	1003.L22172	PC	312.16	0.00	0.00	312.16
1003.L22177	1003.L22177	PC	519.00	0.00	0.00	519.00
1003.L22185	1003.L22185	PC	322.00	0.00	0.00	322.00

**Sales - Analysis Report**

**BILLING AND SHIPPING INFORMATION**

Currency: EUR Exchange Rate: 1.4

Payment Term: 30 Days Net

Freight Term: NOT APPLICABLE

Ship Via: NOT APPLICABLE

**LINE ITEM** Exp. Delivery Date: 26-02-2013

No.	PR No	Req Date	Vendor Item Desc	Unit Price	Order Qty	UOM	JO No	Amount
1	PR/13/00012 00	26-02-2013	Male Connector, GST18/3, red	0.4462	600	PC	1	267.72

**Purchase Order**

**DEMO SDN. BHD. (12480)**

39, Persiaran Bayan Indah, 11060 Bayan Lepas, Penang, MALAYSIA  
TEL: 604-6300676 FAX: 604-6301676  
WEB: www.demco.com

**PURCHASE ORDER**

ISSUED TO: 247 Watan S/B, Bremmard, 10-14, D-86052 Bannberg, GERMANY  
TEL: 498951-92245 OR FAX: 498951-9326 938  
ATTN: TO: Sven Gunther/Christine

SHIP TO: DEMO SDN BHD, 39, Persiaran Bayan Indah, 11060 Bayan Lepas, Penang MALAYSIA

PO NO: PO/13/00017 01  
DATE: 07-01-2013  
A/C CODE: 2010/WELAND001  
PAYMENT TERM: 30 Days Net  
PAGE: 1

NO.	ITEM CODE/DESCRIPTION	DELIVERY DATE	QUANTITY	UOM	UNIT PRICE	TAX	AMOUNT (EUR)
1	62.032.3658.0 Male Connector, GST18/3, red	26-02-2013	600	PC	0.4462		267.72

**Purchase Order PDF**

**TOP PURCHASE ANALYSIS BY VENDOR BY AMOUNT FROM 01-01-2012 TO 31-12-2012**

VENDOR	CURR	AMOUNT	AMOUNT (MYR)
S.A. & H	EUR	319,503.86	1,311,337.95
132.Origin	MYR	387,146.00	387,146.00
247.Welan	EUR	68,507.26	281,284.75
14.Admak	MYR	279,405.53	279,405.53
198.LINDE	MYR	236,476.58	236,476.58
211.Wongpro	MYR	235,411.00	235,411.00
112.Man PI	MYR	40,844.00	40,844.00
195.Total	USD	13,175.50	40,703.18
37.Chamer	MYR	34,010.27	34,010.27
<b>GRAND TOTAL</b>			<b>4,055,686.87</b>

**Top Purchase Analysis Report**

03

# Item & Inventory

- Support multiple warehouses and locations.
- Support multiple unit of measurements and conversion factor.
- Configurable standard packing.
- Support bar-code label printing.
- Support bar-code stock take, auto-compute stock discrepancy for adjustment.
- Easy to monitor current stock status.
- Dashboard highlights stock below safety level.

04

# Finance

- Support 24 months debtor, creditor and stock aging.
- Support recurring journal.
- Provide contra facility to offset outstanding balance between debtor and creditor.
- Support partial receipt/payment and advance receipt/payment.
- Support receipt in post-dated cheque.
- Support receipt or payment in different currency.
- Support customer central payment for group of companies.
- Configurable letter of reminder to be generated together with A/C Statement.
- Extensible to project accounting and profit center accounting.
- Auto-compute foreign gain/loss if exchange rate is different.
- Built-in Financial Highlights.

## Customer Reference



## Module Highlights

Convert UOM

SEARCH RESULT

Export list: ☐ Excel(A) ☐ Excel(O)

Record 1 to 50 of 996

Show No of Record: 50

ITEM CODE	DESCRIPTION	UOM	QTY	QTY	QTY	ISSUABLE	ALQ	AVQ	UOM	STATUS	TRANS	DETAIL HISTORY
1800011124	DESC: 1800011124	ALL	0	0	4248	4248	0	4248	PC	[view]	[view]	
1970019373	DESC: 1970019373	ALL	0	0	18	18	0	18	PC	[view]	[view]	
2180024168	DESC: 2180024168	ALL	0	0	2	2	0	2	PC	[view]	[view]	
3111411128	DESC: 3111411128	ALL	0	0	12234	12234	312	119222	PC	[view]	[view]	
3111424422	DESC: 3111424422	ALL	0	0	1654	1654	0	1654	PC	[view]	[view]	

### Check Stock Status

PHYSICAL COUNT

GENERAL INFORMATION

Doc No: 9C/12/00002 Counted By: DEMO 2

Doc Date: 07-12-2012 Warehouse: 000

Reference No: 9C/12/00002 Posting Date: 07-12-2012

Reference Date: 07-12-2012 Status: CLOSED

STOCK COUNT INFORMATION

ITEM CODE	ITEM DESC	TOTAL QTY	UOM	LOCATION CODE	LOCATION QTY	TOTAL LOC QTY	PHYSICAL COUNT	TOTAL COUNTED QTY	DIFF	VAR(%)
1800011124	DESC: 1800011124	3,272	PC	A	3,272	3,272	4,302	4,302	1,030	31.47
1970019373	DESC: 1970019373	18	PC	A	18	18	18	18	0	0.00
2180024168	DESC: 2180024168	2	PC	A	2	2	2	2	0	0.00
3111411128	DESC: 3111411128	12,234	PC	A	12,234	12,234	12,234	12,234	0	0.00
3111424422	DESC: 3111424422	1,654	PC	A	1,654	1,654	1,654	1,654	0	0.00

### Physical Count



### Barcode Module

FFY: From 2012 To 2012

Quarter: From Q3 To Q4

Include Zero: ☐

Balance: ☐

Data Format Value: ☐

View Type: ☐

Search:  Execute:  Cancel:

BALANCE SHEET REPORT FROM Q3 2012 TO Q4 2012

	YTD (MYR)	Q3 2012 (MYR)	Q4 2012 (MYR)
FIXED ASSETS	72,893.81	56,472.86	72,893.81
* Computer (NBV)	12,837.04	13,553.26	12,837.04
* Furniture & Fixtures (NBV)	4,028,899.90	4,028,899.90	4,028,899.90
Land & Building	(393,133.96)	(393,133.96)	(393,133.96)

### Balance Sheet Summary

DEMO BHD (cont)

CUSTOMER ACCOUNT STATEMENT FROM 01-10-2012 TO 31-10-2012

ACCOUNT: 10000000

DATE: 01-10-2012

TO: 31-10-2012

NAME: DEMO BHD

ADDRESS: 10000000

PHONE: 10000000

EMAIL: 10000000

WEBSITE: 10000000

DATE: 01-10-2012

TO: 31-10-2012

NAME: DEMO BHD

ADDRESS: 10000000

PHONE: 10000000

EMAIL: 10000000

WEBSITE: 10000000

DATE	DOC NO	DESCRIPTION	DEBIT	CREDIT	BALANCE
01-10-2012	00000000	Balance BP			1,100,000.00
01-10-2012	00000000	Bank Invoice	5,000.00		1,095,000.00
01-10-2012	00000000	Bank Invoice	5,000.00		1,090,000.00
01-10-2012	00000000	Bank Invoice	5,000.00		1,085,000.00
01-10-2012	00000000	Bank Invoice	5,000.00		1,080,000.00
01-10-2012	00000000	Bank Invoice	5,000.00		1,075,000.00

### Debtor Statement

LIST CHART OF ACCOUNTS

ACCOUNT NO	TYPE	BALANCE	DEL
1000/00000 FIXED ASSETS			
1010/00000 Computer (NBV)	A	12,837.04	
1010/00000 Computer (Cost)	A	484,732.02	
1010/00000 Computer (Depreciation)	S	(411,643.21)	
1020/00000 Furniture & Fixtures (NBV)	A	38,848.00	
1020/00000 Furniture & Fixtures (Cost)	A	12,837.04	
1020/00000 Furniture & Fixtures (Depreciation)	S	(4,028,899.90)	
1030/00000 Land & Building	G	(393,133.96)	
1040/00000 Building (Depreciation)	S		

### Chart Of Account

Contact Us  
PannaAge Solution Sdn. Bhd. (1125382-H)

39-1, Persiaran Bayan Indah,  
11900 Bayan Lepas,  
Penang, Malaysia  
Tel No: +604-630 3672  
Website: www.pannaage.com

